FORM D

1168982

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

UNIFOR

FORM D

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D,
SECTION 4(6), AND/OR
FORM LIMITED OFFERING EXEMPTION

O F Es	040054			
SEC USE ONLY				
Prefix		Serial		
DAT	re recer	VED		

Name of Offering (check if this is an an	nendment and name has changed,	and it	ndicate change.)				
Offering of Series A Preferred Stock and the underlying shares of Preferred Stock.							
Filing Under (Check box(es) that apply):	☐ Rule 504		Rule 505	Rule 506	Section 4(6) 🔲 UL()E
Type of Filing:			New Filing	×	Amendment		
	A. BASI	IC ID	ENTIFICATION D.	ATA			
1. Enter the information requested about	t the issuer						
Name of Issuer (check if this is an amer	ndment and name has changed, an	ıd indi	cate change.)				recen
Ensenda, Inc.						PROC	FOOE
Address of Executive Offices	(Number and S	treet,	City, State, Zip Code)	Telephone Number	(Including Area C	Code)	- 0001
153 Kearny Street, 6th Floor, San Francis	sco, CA 94108			(415) 277-2000		I JAN 2	0 2004
Address of Principal Business Operations ((if different from Executive Offices)	Number and Street, City, State, Z	ip Co	de)	Telephone Number	(Including Area C	Code)'	MSON
Same as above						FIN	ANCIAL.
Brief Description of Business Business to business electronic commerce							
Type of Business Organization	;						
	☐ limited partnership, already	form	ed	1	other (please sp	ecify):	
☐ business trust	☐ limited partnership, to be fo	rmed					
Actual or Estimated Date of Incorporation	or Organization:	_	<u>Month</u> November	<u>Year</u> 2000	☑ Actual	☐ Estimated	i
Jurisdiction of Incorporation or Organizati	`			-			
	CN for Canada; FN for o	other i	foreign jurisdiction)			DE	

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
 - Each promoter of the issuer, if the issuer has been organized within the past five years;
 - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer,
 - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
 - Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Officer	▼ Director	☐ General and/or Managing Partner
Full Name (Last Mannella, Chris	name first, if individual) ian T.				
	dence Address (Number and Str 6th Floor, San Francisco, CA 9				
Check Box(es) that Apply:	Promoter	■ Beneficial Owner	E Executive Officer	☑Director	General and/or Managing Partner
Full Name (Last Howard, Robert	name first, if individual) D.				
	dence Address (Number and Str et, 6th Floor, San Francisco, CA				
Check Boxes that Apply:	☐ Promoter	▼ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name (Last Wallace, Donald	name first, if individual) I.C.				
	dence Address (Number and Str nue, Palo Alto, CA 943801	eet, City, State, Zip Code)			
Check Boxes that Apply:	Promoter	☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐ General and/or Managing Partner
Full Name (Last Daniel Rubin	name first, if individual)				
	dence Address (Number and Str res 480 Cowper St, 2 nd Floor, Pa				
Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last John Shoch	name first, if individual)				
Business or Res c/o Alloy Ventu	dence Address (Number and Str res 480 Cowper St., 2 nd Floor, Pa	reet, City, State, Zip Code) alo Alto, CA 94301			
Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☐ Director	General and/or Managing Partner
	name first, if individual) 2000, L.P.; Alloy Corporate 20	00. L.P.; Alloy Partners 2000. I	.P.; Alloy Ventures 2000, L.P.;	Alloy Annex I, L.P.	
Business or Res	idence Address (Number and Str 2 nd Floor, Palo Alto, CA 94301	reet, City, State, Zip Code)			
Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	General and/or Managing Partner
Full Name (Las	name first, if individual)				
Business or Res	dence Address (Number and Str	reet, City, State, Zip Code)		····	
Check Boxes that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Las	name first, if individual)			A. 11 1 2 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Business or Res	dence Address (Number and Str	reet, City, State, Zip Code)			4-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
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B. INFORMATION ABOUT OFFERING													
1.	Has the iss	uer sold, or o	does the issuer	intend to sel	-		estors in this o	_				Yes No	>_X_
2.	2. What is the minimum investment that will be accepted from any individual?								/A				
3.	Does the of	ffering perm	it joint owners	hip of a sing	le unit?							Yes No	<u> </u>
4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.													
N/A		t nama fimt	if individual)										
run	i Name (Lasi	t name mst,	ii individuai)										
Bus	iness or Res	idence Addr	ess (Number a	nd Street, Ci	ty, State, Zi	p Code)							
Nar	ne of Associ	ated Broker	or Dealer										
Stat	tes in Which	Person Liste	ed Has Solicite	ed or Intends	to Solicit P	urchasers							
(Ch	eck "All Sta	tes" or check	k individual S	tates)			•••••						🗆 All States
[AL	-1	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[M]	Γ]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI		[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]
Full Name (Last name first, if individual)													
Bus	siness or Res	idence Addr	ess (Number a	nd Street, C	ity, State, Zi	p Code)							
Nar	me of Associ	ated Broker	or Dealer										
Stat	tes in Which	Person Liste	ed Has Solicite	ed or Intends	to Solicit P	urchasers							
(Ch	ieck "All Sta	ites" or checl	k individual S	tates)	***************************************	•••••						•••••	
[AI	-]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[M	T]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI		[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]
Ful	l Name (Las	t name first,	if individual)										
Business or Residence Address (Number and Street, City, State, Zip Code)													
Name of Associated Broker or Dealer													
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers													
(Check "All States" or check individual States)													
[AI	L]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL		[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[M		[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
ПЯТ	1	ISCI	ICDI	ITNI	ITYI	ויויין דו	IVT1	TV A1	IVA1	DWW	rwn	IWVI	[PP]

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND	USE OF PROCEEDS	
1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter the aggregate offering, check this box and indicate in the columns below the amounts of the securities offered for		
	Type of Security	Aggregate	Amount Already
		Offering Price	Sold
	Debt	\$	\$
	Equity	\$12,900,000.00	\$9,249,694.50 ¹
	Common R Preferred		
	Convertible Securities (including warrants) Series B Warrant	\$ See footnote No. 2	\$ <u>See footnote No. 2</u>
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$ 12,900,000.00	\$9,249,694.50
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number	Aggregate
		Investors	Dollar Amount
			of Purchases
	Accredited Investors	7	\$ <u>9,249,694.50</u>
	Non-accredited Investors	0	\$0
	Total (for filings under Rule 504 only)		\$
	Answer also in Appendix, Column 4, if filing under ULOE.		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.		
		Type of	Dollar Amount
		Security	Sold
	Type of Offering		
	Rule 505	N/A	\$
	Regulation A	N/A	\$
	Rule 504	N/A	. \$
	Total	N/A	\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		□ \$
	Printing and Engraving Costs		□ \$ □ \$
	Legal Fees		\$ <u>21,500.00</u>
	Accounting Fees		
	Engineering Fees		□ \$
	Sales Commissions (specify finders' fees separately)		□ \$
	cares Commissions (specify infects rees separately)		J 9

Total.....

^{1.} Includes conversion of promissory notes plus accrued interest.

^{2.} A warrant to purchase \$500,000 worth of the Company's Series B Preferred Stock in exchange for the forfeiture of the right to receive warrants in connection with certain Note and Warrant Purchase Agreements dated February 1, 2002, June 1, 2002, and September 3, 2002. The Notes were previously reported on a Form D.

C. OFFERING PRICE, NUMBER OF IN	NVESTORS, EXPENSES AND USE OF PROCEEDS							
b. Enter the difference between the aggregate offering price given in resp response to Part C – Question 4.a. This difference is the "adjusted gross	\$ 9,228,194.50							
5. Indicate below the amount of the adjusted gross proceeds to the issuer used amount for any purpose is not known, furnish an estimate and check the bo must equal the adjusted gross proceeds to the issuer set forth in response to P	x to the left of the estimate. The total of the payments listed							
	Payment to Officers,	Payment To						
	Directors, & Affiliates	Others						
Salaries and fees	s	□ s						
Purchase of real estate		□ \$						
Purchase, rental or leasing and installation of machinery and equipment		□ \$						
Construction or leasing of plant buildings and facilities		□ s						
Acquisition of other businesses (including the value of securities involved in the exchange for the assets or securities of another issuer pursuant to a merger)		□ s						
Repayment of indebtedness	s	□ \$						
Working capital	s	\$ 9,228,194.50						
Other (specify):	—————————————————————————————————————	□ s						
Column Totals		\$ 9,228,194,50						
Total Payments Listed (column totals added)		9,228,194,30 9,228,194,50						
1000 100,0000 (001000 00000)		9 <u>,228,194.50</u>						
D. FED	D. FEDERAL SIGNATURE							
The issuer had duly caused this notice to be signed by the undersigned duly au undertaking by the issuer to furnish to the U.S. Securities and Exchange Compaccredited investor pursuant to paragraph (b)(2) of Rule 502.								
Issuer (Print or Type)	Signature	Date						
Ensenda, Inc.	Christian 7 M. So	January <u>/ 3</u> , 2004						
Name of Signer (Print or Type)	Title of Signer (Print or Type)	<u> </u>						
Christian T. Mannella	President and CEO							

ATTENTION

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)